

The City of Oakes is the dynamic center of Southeastern North Dakota. It's a great community in which to live, raise a family, and work. Primarily agricultural, Oakes still boasts a large industrial sector, as well as an appealing main street and complete healthcare services. The area's farms and ranches have many acres of corn and soybeans produced each year. Oakes is proud to have not one but two 110 car elevator facilities. Our medical facilities are like none other in rural North Dakota, with a well established clinic, new dialysis center and new hospital facility. There are recreational activities for all ages, festivals, and an exciting night life. Oakes has an excellent K-12 school system, a progressive preschool program, and various youth groups and community church organizations.



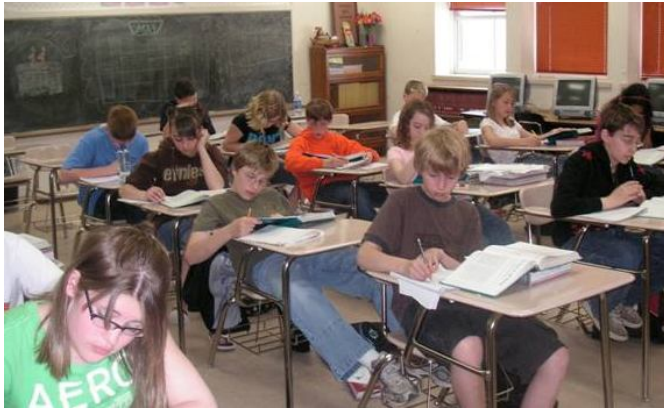
Oakes has a state of the art hospital, dialysis center and clinic. Oakes offers 24 hour emergency care and advanced life support ambulance service. There are dental, optometric, chiropractic, massage, long term nursing care, assisted living and rehabilitation services also available.

Agriculture has always played a key factor in the Oakes area. Small grains, row crops, vegetables, as well as livestock production remain strong in the area economy. Rail transportation has kept agricultural production viable in all



trade markets. Today Oakes houses one of the largest farmer-owned grain facilities in the state. The grain industry is a large part of our economy and is continuing to expand with new technology.

Education began with the platting of Oakes in 1886. The one room school laid the foundation for a well rounded academic curriculum along with career/technology and extra-curricular programs in a fully accredited public school system. State of the art computer networking, interactive television, and distance education are all available. The Southeast Regional Career and Technology Center provides a variety of educational opportunities for area residents as



well as customized training for regional businesses and industries. The education level of the workforce in the Oakes, North Dakota area exceeds that in many parts of the state.

A variety of organizations and entertainment options are available to enhance the social life and interests in the area, including sporting events, musical and theatrical performances and community festivals. Ample hunting and fishing is an important part of people's lives and also draws visitors to the area. There is an abundance of activities for all four seasons.

The city, being well aware of the importance of infrastructure, undertook a large water system improvement project, including the construction of a water treatment plant and replacement of water and sewer mains. These improvements will help add new services to properties and allows for expansion and further development in the community. Along with the water and sewer improvements, Main Avenue has been updated with new lights, signs, and sidewalks to make it not only more functional but also more attractive to businesses, residents and visitors.

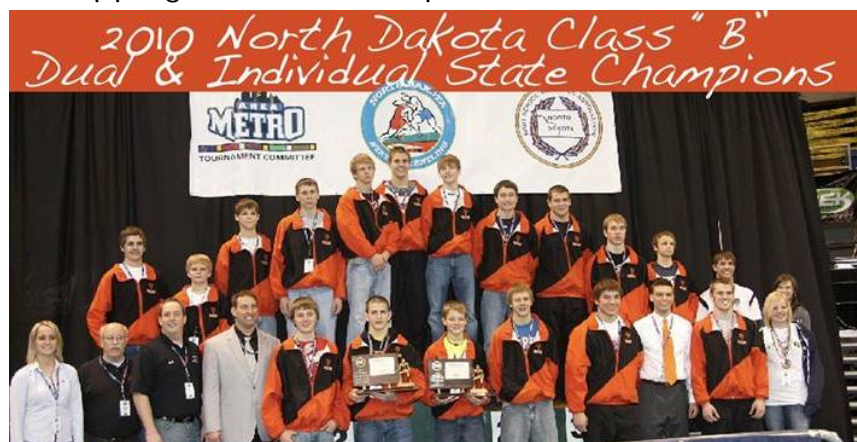


Oakes will continue its economic development and redevelopment efforts to make the city a community of the future. Its growing employment, stable school enrollment, and expanding work productive age group indicate the likelihood of future growth which will be complemented with new and improved housing stock and businesses. The workforce maintains high productivity and a strong work ethic. This is evident by the success of the businesses, farms and manufacturing plants that exist here. Residents have a high desire to live and work in this area.



Oakes values the small town atmosphere, but recognizes the importance of change. Improving the tax base and commercial services are important to the future of Oakes. The city is ready to meet these challenges to make Oakes a better community for the benefit of its citizens and service area. As Oakes grows, we look to provide enhanced and increased business services; medical care; restaurants; retail and specialty shops for individuals searching for a unique and comprehensive shopping and service experience. We will work to increase the retail and service opportunities for our residents to become an even more significant destination for residents in the region.

We will strive to remain "Champions" to businesses, residents, and visitors.....



FINANCIAL INCENTIVES

- Up to five (5) years property tax exemption for new and improved businesses and Payment In Lieu of Taxes program
- Renaissance Zone benefits
- Grants and low interest loans available through Oakes Enhancement Inc
- PACE Loan and Flex PACE Loan
- Interest Buy-Down Programs
- Grant and Loan Programs through Dakota Valley Electric Cooperative
- Other Programs using our affiliations with Dakota State Line Regional Alliance and our Champion Community status, Otter Tail Power Company, South Central Dakota Regional Council and Job Service of ND

Oakes Enhancement, Inc and the City of Oakes will partner with the ND Department of Commerce, the Bank of ND, and other state entities to work with you on financial incentives that will be most conducive to your business needs



QUICK COMMUNITY FACTS

Location

- South East North Dakota
 - 180 miles to Bismarck ND
 - 110 miles to Fargo ND
 - 70 miles to Aberdeen SD
 - 280 miles to Minneapolis, MN
 - 330 miles to Winnipeg Canada
 - 750 miles to Denver CO

Population (2000 Census)

- Oakes City 1,979
 - Top 5 Areas of Industry
 - 21% Education, Health, and Social Services
 - 14% Agriculture
 - 13% Retail
 - 13% Manufacturing

Highways

- Nearest Interstate Highway
 - I-94 54 miles North
 - I-29 69 miles East
- Nearest US Highway
 - US-281 22 miles West
- Nearest State Highway
 - ND-1 (Runs through center of town)

Airports

- Fargo Airport – 110 miles
- Aberdeen Airport – 70 miles
- Oakes Airport
 - 2D5
 - 3600' x 60' Asphalt Lighted Runway
 - Weather Station
 - Hanger Storage Availability

Rail

- Red River Valley and Western
 - Track runs through north side of Oakes
- Dakota Missouri Valley and Western
 - Track is located on the south edge of Oakes



Largest Employers

- Oakes Good Samaritan Center – 118 employees (healthcare)
- Oakes Community Hospital – 90 employees (healthcare)
- Oakes Public School District – 80 employees (education)
- Osh Kosh Defense – 60 employees (manufacturing)
- SE Medical Center – 60 employees (healthcare)
- Harris Machine Co – 30 employees (manufacturing)
- Shafer Seed Company – 25 employees (agriculture)
- South Dakota Wheat Growers – 25 employees (agriculture)
- Four Star Ag and Truck Sales – 25 employees (agriculture)
- Kustom Machine Inc – 20 employees (manufacturing)

Regional Labor Availability

(Information gathered from Oakes Regional Labor Availability Study 2010)

- Unemployment Rate 5.2%
- Underemployment Rate 8%, or an estimated 2,050 workers
- Typical employee worked 40 hours per week with an average commute of 10 miles or 13 minutes
- Current Occupations
 - Managerial, Professional, & Related Occupations 37%
 - Sales & Office Occupations 22%
 - Production, Transportation, & Material Moving 14%
 - Service Occupations 8%
 - Agricultural Occupations 6%
 - Construction, Extraction & Repair 5%
- Educational Attainment
 - Less than High School degree 1%
 - High School degree 24%
 - Some College 24%
 - Vo-Tech Graduate 13%
 - College & Advanced Degree 38%
- Workforce Age Groups
 - 18 to 24 9%
 - 25 to 34 22%
 - 35 to 44 20%
 - 45 to 54 29%
 - 55 to 64 15%
 - 65 or Older 5%

Occupational Summary

Occupational Group	Estimated Number	Percentage	Years With Current Employer	Average Hours Worked in a Week	Current Hourly Wage
Management	509	2%	10	46	\$25.00
Business and Financial Operations	1,643	7%	10	43	\$16.30
Computer and Mathematical Science	107	<1%	20	40	\$26.50
Architecture and Engineering	237	1%	11	43	\$22.80
Life, Physical, and Social Science	182	1%	7	40	\$18.50
Community and Social Services	595	2%	6	42	\$15.50
Legal Occupations	212	1%	7	38	\$10.20
Education, Training, and Library	2,219	9%	11	42	\$17.50
Arts, Design, Entertainment, Sports, and Media	188	1%	10	44	\$27.90
Healthcare Practitioner and Technical	81	<1%	9	58	**
Healthcare Support	4,052	17%	9	37	\$17.20
Protective Service	226	1%	7	51	\$14.20
Food Preparation and Serving Related	566	2%	6	31	\$8.50
Building and Grounds Cleaning and Maintenance	445	2%	8	35	\$13.30
Personal Care and Service	827	3%	7	51	\$17.00
Sales and Related	3,405	14%	6	39	\$17.10
Office and Administrative Support	2,355	10%	8	34	\$12.80
Farming, Fishing, and Forestry	1,655	7%	10	49	\$13.90
Construction and Extraction	747	3%	7	50	\$16.70
Installation, Maintenance, and Repair	411	2%	7	36	\$14.20
Production	2,695	11%	11	46	\$18.10
Transportation and Material Moving	1,101	5%	7	43	\$14.90
Military	**	**	**	**	**

***None found or small count suppressed*

Occupational Group	Average Age	Average Miles of Current Commute
Management	47	22
Business and Financial Operations	44	7
Computer and Mathematical Science	46	16
Architecture and Engineering	55	8
Life Sciences	53	9
Community and Social Services	42	5
Legal Occupations	32	6
Education, Training, and Library	46	9
Arts, Design, Entertainment, Sports, and Media	49	5
Healthcare Practitioner and Technical	45	8
Healthcare Support	44	12
Protective Service	44	8
Food Preparation and Serving Related	49	7
Building and Grounds Cleaning and Maintenance	55	6
Personal Care and Service	43	5
Sales and Related	43	6
Office and Administrative Support	42	8
Farming, Fishing, and Forestry	44	11
Construction and Extraction	35	10
Installation, Maintenance, and Repair	31	8
Production	43	14
Transportation and Material Moving	47	8
Military Specific	**	**

***None found or small count suppressed*

Median Wage (based on 40 hour work week)

- Oakes
 - \$13.25/hour
 - \$530.00/week
 - \$27,560.00/annual
- North Dakota
 - \$17.00/hour
 - \$680.00/week
 - \$35,360.00/annual

Energy

- Dakota Valley Electric
 - Average Cost .0723 cents per kwh over 1000 kw
- Otter Tail Power Company
 - June-September Average Cost 8.213 cents per kwh
 - October – May Average Cost 7.492 cents per kwh
- Natural Gas available within 30 miles of Oakes

Telecommunications

- Dickey Rural Networks
 - State-of-the-Art Fiber Optic Cable
 - Ethernet 40 MEG
 - Secure IT Plus Services
 - IP Centrex Business Telephone Systems

Municipal Services

- Government
 - Mayor & 6 City Council Members
- Fire Department
 - 30 Volunteers
 - Insurance Classification 7
- City Police Department
 - 4 Full Time Officers
- Ambulance Service
 - 3 Paramedics
 - 33 EMTS
- Zoning Regulations
- City Engineer
- Water Treatment Nanofiltration Facility (up to 700 gpm capacity of finished water daily)
- Wastewater Lagoon System Treatment (4 cells, 53.0 acres)
- Garbage & Recycling Service
- Inert Landfill located SW of Oakes

Property Tax

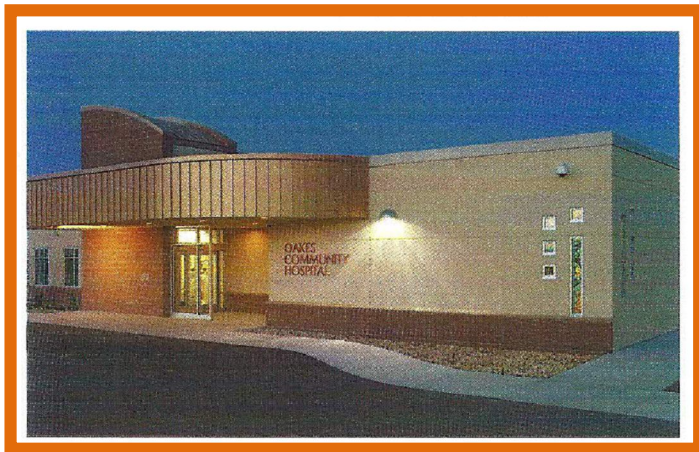
- City 353.71 mill levy
- County 259.19 mill levy
- Example: \$100,000 commercial property value
 - Within City Limits \$1,868.55
 - Outside City Limits \$1,295.95
 - 5% discount if taxes paid by February 15th
- City Special Assessments for paving and water/sewer improvements
- Contact City Hall for amount

Sales and Use Tax Rates

- North Dakota 5%
- Oakes 2.0%
 - .5% allocated to Economic Development
 - .5% allocated to Swimming Pool Construction
 - .5% allocated to Infrastructure Improvements
 - .5% allocated to Property Tax Relief and Grant Program

Community Facilities & Services

- Healthcare
 - Oakes Community Hospital & Clinic
 - SE Medical Center
 - Davita Dialysis Center
 - Good Samaritan Nursing Home & Assisted Living Center



- Rath Optometry
- Malmberg Dentist
- Dethlefsen Chiropractic
- Back to Health
Chiropractor & Massage
- Tara Thrifty White
Pharmacy
- Oakes Drug

- Education
 - Oakes Public School
K-12 Fully Accredited Public School System
 - SE Region Career & Technology Center
Provides customized training to area businesses and
industry plus offers community education courses
- Finance
 - Starion Financial
 - First State Bank
 - First Community Credit Union
- Communications
 - Oakes Times
 - KDDR Radio Station
 - Tornado TV Local Access Channel

- Services
 - Grocery Stores
 - Hardware Stores
 - Floral Shops & Greenhouses
 - Gas Stations and Convenience Stores
 - Printing Services
 - Computer Repair Shops
 - Restaurants
 - Fitness Center
 - Car & Truck Dealership
 - Furniture Store
 - Lumberyard
 - Certified Heating, Plumbing and Air Conditioning Technicians
 - Certified Electricians
 - Carpenters

- Wide Variety of Recreation and Community Activities
 - Museum
 - Parks
 - Baseball and Softball Facilities
 - Movie Theater
 - Golf Course
 - Swimming Court
 - Bowling Lanes
 - Campgrounds
 - Skating Rink
 - Gun Club
 - Snowmobile Club
 - Horse Club
 - Plus Many More.....



www.oakesnd.com
www.facebook.com/oakesnd